

Sustainable Development in Corporations: The Phoney War

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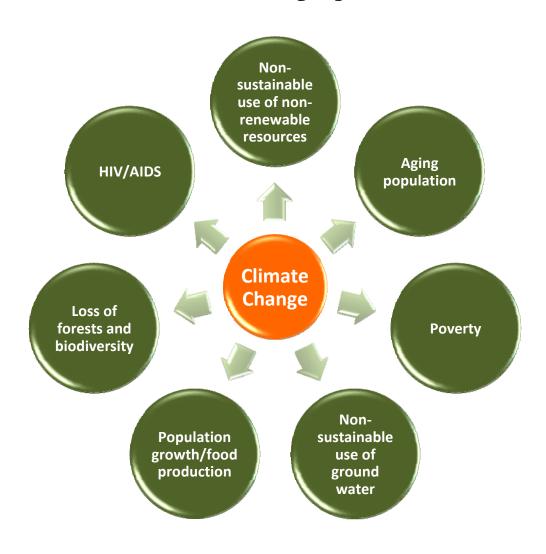
AGENDA

- Sustainability what problems and why do we have them?
- Corporate response to SD problems
- The Phoney War examples: Aviation
 Emissions and Building Energy Efficiency
- How long will the 'Phoney' War last?

Sustainability problems



Sustainability problems



Why do we have sustainability problems?

Answer: You can't fit infinite growth into a finite world:

- Demand is increasing:
 - Population growth
 - Developing Countries aspiring to the same standard of living as the Developed
- Global warming is reducing the carrying capacity of the planet
- Buffer stocks are running out. E.G. fossil fuels, forests, ground water and wild fish.

Why do we have sustainability problems?

Answer (continued):

- Materials and resources (e.g. oil and wild fish) are priced at extraction cost rather than replacement cost.
- External costs not paid for (e.g. polluting a river;
 CO2 emissions).
- Economic prosperity depends on growth but sustainability will not be achieved until growth stops.
- Short-term focus: Inadequate planning for resource constraints.

Reasons for companies take action on sustainability problems

- 1. Eco-efficiency (cost saving)
- 2. Regulatory pressures (MBEC)
- 3. Corporate image
- 4. Shareholder value depends on future cash flow. Future cash flow depends on having:
 - a sustainable business
 - in a sustainable community
 - in a sustainable environment

You can't be a healthy fish in unhealthy water.

Swire's approach to Sustainable Development

Holding company:

- Set governance structure and policy.
- Provide implementation toolkit and training

Operating companies

- Create action plan for implementing the policy.
- Implement and self assess.

Holding company:

Monitor and assist.

Swire Sustainable Development Policy

Policy in our operations on

- Environment
- health and safety
- Employees
- Value chain: suppliers customers and consumers
- Communities

Industry leadership: working wth others to promote sustainable development in the industries in which we operate.

Making it happen: company action plans; staff involvement, monitoring and reporting.

Governance and toolkit for Sustainable Development

Tool kit Actions Stage 1) ERM Identifying issues? What is important to our company? 2) Stakeholder Plan What action should we take? Mapping 3) Best in class Committing resources Self assessment to confirm action Self Assessment Control taken Questionnaire Telling stakeholders how we are **Global Reporting** Report doing and getting their support **Initiative**

Business's action sustainability issues

Mitigation:

- 1. Business managing their own impact.
- 2. Value chain management and Choice Editing.
- 3. Community investment.
- 4. Policy advocacy including working with others for industry change.

Adaptation:

- 1. Planning for likely changes.
- 2. Adopting strategies which benefit from opportunities and manage risks.

Action: (1) Managing own footprint

Measure, adopt meaning full KPI and then manage it down.

Examples:

- Beverages liters of water used per liter of product produced.
- CX C02 emitted per Air Tonne Kilometer
- Number of sheets of paper used

Action: (2) Value chain (suppliers, customers & consumers)



 Supplier Code of Conduct covering environmental, labour and other CSR issues.

"Give us the best price while complying with the COC."

Product certification



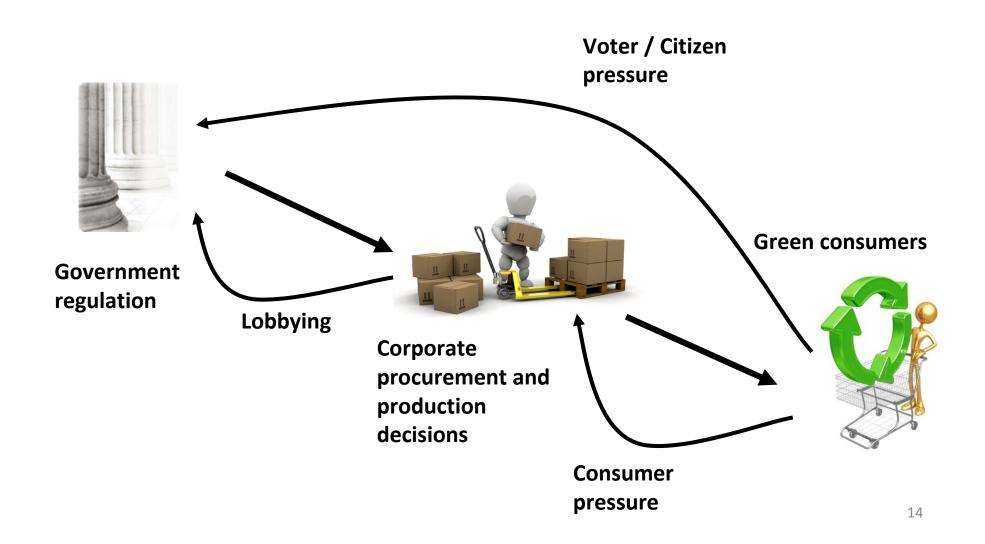








Action(2): Value chain choice editing



Action: (3) Community Investment

Future Generations Green Long March



SNOMS ocean CO2 measurement



HK Philharmonic Orchestra



STEP - Sustainable Lifestyle Target Education



Action: (4) Working with others for SD of the industries in which we operate

Benchmarking

Tsinghua University –
 building energy efficiency

Non Governmental Organisations

Climate Change Business Forum –
 GHG emissions guide for business





Policy Advocacy

The Climate Group –
 Aviation Global Deal



The Phoney War – bunker fuels

Chicago Convention
Equal treatment for
airlines

UN Framework Convention on Climate Change Common but differentiated responsibilities

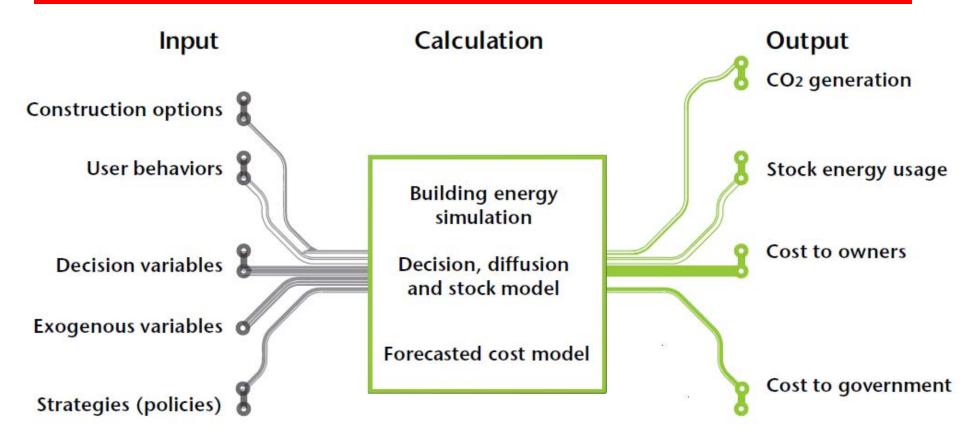
The Aviation Global Deal (Cathay Pacific, BA, AF/KLM, Finnair, Qatar, Virgin, The Climate Group)

All airlines pay the same for their emissions



Danish Shipping Proposal (+ HK Shipowners Association)

The Phoney war on Building Energy Efficiency



77% reduction possible of which 52% <10 year payback @ oil price of US\$60.barrel No1 recommendation for facilitating change: Strengthening building codes and energy efficiency labelling for increased transparency

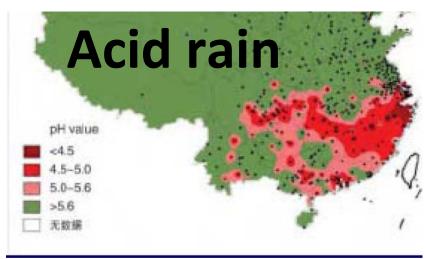
Action prior to regulation: Cost saving? Corporate image. Positioned for post regulation.

How long can BAU continue?



Note: This seaWiFS image of eastern China shows the widespread nature of the pollution problem Source: Provided by the SeaWiFS Project, NASA/Goddard Space Flight Center and OBRIMAGE

How long can BAU continue?



Source: Ministry of Environmental Protection, CLSA Asia-Pacific Markets



Source: Imaginechina

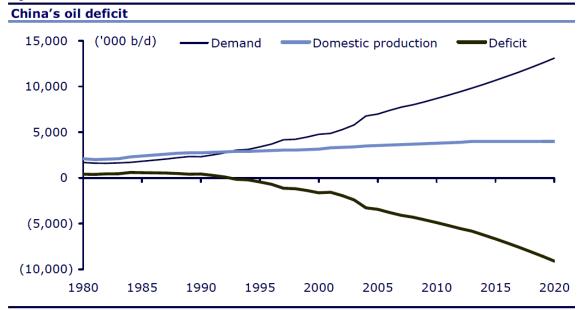


Source: Google maps, CLSA Asia-Pacific Markets

| Water quality of key freshwater lakes | | | | |
|---------------------------------------|--------------------|--------------------|---------------|------|
| Name | Index of nutrition | State of nutrition | Water quality | |
| | | | 2008 | 2007 |
| Dalai Lake | 68.7 | ME | >V | >V |
| Baiyangdian | 65.3 | ME | >V | >V |
| Hongze Lake | 55.8 | SE | >V | >V |
| Nansi Lake | 50.8 | SE | IV | V |
| Bositeng Lake | 50.7 | SE | III | III |
| Poyang Lake | 49.4 | Mesotrophic | IV | IV |
| Dongting Lake | 46.6 | Mesotrophic | V | IV |
| Jingbo Lake | 40.1 | Mesotrophic | IV | IV |
| Erhai Lake | 38.9 | Mesotrophic | II | III |
| Xingkai Lake | - | - | II | IV |

Source: State of the Environment 2008, CLSA Asia-Pacific Markets

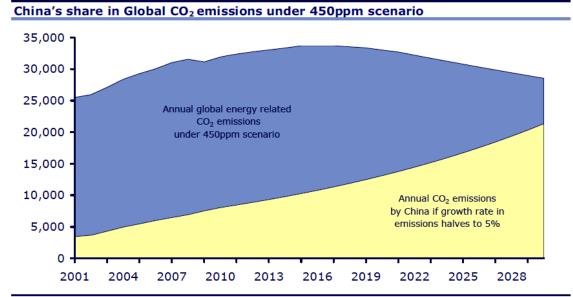
Figure 65



China's oil deficit and GHG emissions

Source: CLSA Asia-Pacific Markets

Figure 59



Source: IEA, IPCC, CLSA Asia-Pacific Markets

Implications:

- BAU cannot continue for long in China.
- Energy cost will rise.
- More regulation of building energy efficiency.

Sustainable Development in Corporations: The Phoney War

Key points:

- Human civilisation is unsustainable and must undergo drastic change.
- Better unpleasant change soon than catastrophic change later.
- BAU will continue until Governments regulate
- What can companies do during this 'phoney war'?
 - Competition limits action companies take ahead of regulation
 - How much will long life assets be worth when regulations change?
- Lessons from 1939/40 (Alfred Jodl)